PROPERTY

sday, 28 March 2013

9.00am to 1.15pm

Thursday, 28 March 2013 ALL LAWYERS

2.00pm to 5.15pm

\$460

CPD COMPLIANCE FOR

# 2ND ANNUAL CONTRACTS CONFERENCE

9.00am to 5.15pm

and contractual termination and breach in the afternoon session. Attend the whole day, or just part, depending on your areas of interest. Learn everything you need in the latest developments affecting the law of contracts, from contract construction and interpretation in the morning

#### 9.00am to 1.15pm Session One: Contract Construction and Interpretation 133V46A \$460

>> Chair: Jeremy Loeliger, Partner, Holding Redlich Lawyers

>> Chair: Michelle Power, Partner, Minter Ellison Lawyers

Restriction on Expressed and Implied Rights to Terminate

2.00pm to 5.15pm

Session Two: Contractual Termination and Breach 133V46B

\$460

Implied duty of good faith and unconscionable conduct

Principles of construction and interpretation

Contractual Interpretation

- Objective intention and factual matrix Pre-contractual conduct
- Canons of contractual construction: some illustrations. Applying the parol evidence rule and understanding its exceptions

>> Presented by Gail Owen, Partner, HWL Ebsworth

 Recent decisions Implications of terms

Presented by Paul J. Hayes, Barrister, Owen Dixon Chambers

### **Drafting for Effective Contract**

- Penalties: Effect of recent case: Andrews vs Australia and New Zealand Banking Group Ltd [2012] HCA
- Best endeavours clauses
- Examining common limitation/ exclusion provisions and potential

Presented by James Smart, Partner, Maddocks

Repudiation and anticipatory breach

Practical tips on managing or responding to contractual breaches

 Termination at common law Termination for breach and convenience Drafting effective termination clauses Managing Termination Effectively

- Indemnities vs damages
- Direct vs consequential loss: the judicial approach
- » Presented by Grant Rowlands, Partner, Ashurst

## Allocating and Managing the Risk of the Unexpected

- How may the risk of the unexpected be allocated? How do contracts respond to the unexpected?
- How far is it possible to go?

>> Presented by Travis Mitchell, Barrister, Owen Dixon Comparison with non-contractual damages claims Particular issues in damages

Mitigation

 Causation and remoteness of damage The bases of the assessment of damages When does the right to damages accrue? Contractual Breach: Consequences and Monetary Remedies Relationship between dispute resolution and termination

- What if the contract is silent?
- The doctrine of frustration and related statutory regimes
- How might equity treat conduct in unexpected circumstances?
- >> Presented by Nathan Abbott, Partner, Middletons

Recent Developments in the Law of Electronic Contracts in Australia

- Electronic contracting
- Formation of electronic contracts Part 2A of the Electronic Transactions Acts
- Warranties implied at common law for the download of software
- Unfair terms in standard form contracts under the Australian Consumer Law
- Presented by **Professor Margaret Jackson**, RMIT, Graduate School of Business & Law

fantastic speakers will cover relevant and practical issues in your legal practice with valuable advice in the areas of ethics, skills and practice management. Book now! It's your last chance! Gain your compulsory CPD points before the Easter long weekend! This is not just a 'tick the box' seminar; three

>> Chair: Bill Papastergiadis, Managing Partner, Moray & Agnew

#### Ethics & Professional Responsibility

Chair: Barry Berger, Partner, Berger Kordos Lawyers

session of your choice.

shot on three essential practice areas. You will hear about the impact of recent case law, trends and topical issues to assist you in delivering

practitioners in their fields, providing you with an update and snap Wills, Family and Property, brings together four of Melbourne's leading

quality advice to your clients. Attend all three sessions or pick the

#### **Developing an Ethical Culture**

\$155

- Putting the onus of ethics responsibility on the employer as well as the employee: considering the impact of a firm's culture and structure on the ethics of an individual employee
- Building ethical infrastructure in your firm: policy, values and

>> Presented by Tim Mulvany, Partner, TJ Mulvany & Co

Role of case guardian and litigation guardian in family law matters

Understanding expected challenges in family law in 2013

Recent cases and developments

Family Law Update

.00am to 10.00am

133V45A

- Managing the firm's obligations to employees to reduce the risk of unethical behaviour
- Presented by Michelle Sharpe, Barrister, Owen Dixon Chambers

#### Professional Skills

#### Achieve Your Personal Best

Developing high performance habits: genuine behaviour change that is both effective and life-long

>> Presented by Daniel Kelliher, Special Counsel, Russell Kennedy;

A General Overview of Estate Planning

Accredited Wills and Estates Specialist

Current & topical Wills, Probate & Part IV cases

Progress of VLRC Succession Law Review

Wills & Estates in 2013

10.15am to 12.15pm Wills and Estates Update

133V45B

\$255

- Using the science of psychology, productivity, recovery and physiology to help you boost productivity, regulate stress and build physical activity and recovery into daily routines to maximise personal health and wellbeing
- Presented by Paul Vine, General Counsel and Company Secretary, Performance Clinic Bell Financial Group Pty Ltd; Performance Coach with The

#### Practice Management

Presented by Teresa Catalano, Partner, Gadens Lawyers; LIV Overview of superannuation death benefit nominations

Accredited Specialist in Wills and Estates

Appropriate use of testamentary structures in wills

Estate planning in the will versus estate planning outside of the will

#### Copywriting Skills for Lawyers

- How to generate an immediate response to your client communications: both online and paper-based
- >> Presented by Alicia Patterson, Director, House Consulting

> Presented by Lily Tell, Partner, Arnold Bloch Leibler Understanding expected challenges in Property Law in 2013

Anticipating potential fallouts

Property Law Update

Recent cases and legislative developments

12.30pm to 1.30pm Property Law Update

133V45C

\$155



CPD year! the end of the Convenient for